



EUPIC-EEN North China

Newsletter Issue 1

1. Business Offer:

A Chinese company seeks **customers or agents for polyvinyl chloride (PVC) additives**.

Summary:

A Chinese company mainly in the business of researching & developing, manufacturing and sales of polyvinyl chloride (PVC) additives is seeking distributors in Europe. The leading products of the company are: acrylic impact modifiers, acrylic processing aids, impact modifiers mathacrylate butadiene styrene (MBS) resin and medium and ultra-high mw (molecular weight) acrylic processing aids , impact modifier Chlorinated Polyethylene (CPE) , methyl tin mercantile , polyvinyl chloride (PVC) lubricants and deoxidized soybean oil .

Company Profile:

The company is the largest company of acrylic impact modifiers and processing aids in china. Their products are widely used in rigid products such as PVC window & door profiles, pipes, pipe fittings, sheets, foam pipes, foam sheets, wood-plastic composites films.

Type and Sized: It is a state-level Hi-tech enterprise with over 400 total staff and employees.

Year Established: This Chinese company was established in 1994.

2. Business request:

A Chinese company looking for the **agriculture fertilizer, pesticides and preservative** for fresh grapes and vegetables preservation from Europe companies.

Summary:

This is an entrepreneurial company engaged in the import of agricultural products, advanced agricultural technology promotion, health and safety of agricultural products production and sales. They want to distribute advanced European company pesticide, fertilizer, and preservative in Shandong province or even all China market. The products should be good quality and innovative chemical technologies from abroad. They can change the drawbacks of the traditional agricultural of China.

**Company Profile:**

Our sales channels are covering about 90 key agricultural counties of Shandong in China. So we have cooperation with 3,000 retailers in Shandong. And we serve for the Wholesalers of the key agricultural province all over China. The company is familiar with the prices, function and sales situation of the various agricultural products in the agricultural market. And we understand the consumer and retailers demand. The team has the co-operation with foreign experience (for example the Dow, Bayer, BASF, etc.) And the company has the depth of cooperation from export, warehousing, logistics to marketing and sales.

Type and Size: 10

Year Established: 2016

3. Technology Request:

High end automotive supplies manufacturers to seek **auto parts industrial partners**.

Summary:

It is committed to high-end automotive research and development activities in manufacturing. Surrounded by the car floor mats design, production and sales in one. Main products have three series. They are full surround leather, pure manual ultra fiber leather and quilted embroidered silk ring foot series. Hope to seek a number of European partners who are engaged in the high-end car sales or automotive beauty.

Company Profile:

Owned a number of industry-leading technologies, full surround leather pads, pure manual ultra fiber leather pads and embroidery thread ring pads are their core technology products. The product quality and technology innovation are widely recognized. MIMCH product is positioning in the high-end car brands and models. They should own the up market audience groups who ask higher product and service requirements. In this respect, MIMCH has advanced online and offline sales service system, online in Jingdong Mall, Taobao, and other domestic business platforms are equipped with flagship stores; line with hundreds of automobile 4S stores and beauty service center network, throughout the whole of China. He has two factories at home with complete version of the type, covering 400 a variety of high-end mainstream models. The exclusive car floor mats can be custom-made according to the car models of the customer. The 7x24 hours of pre-market after-sales service is able to give customers the multiple protections.

Type and Size: 10

Year Established: 2012

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4. Business Request:

A Chinese **pet food & toy company is looking for European supplier.**

Summary:

This company is specialized in producing high quality pet food and toys. It has more than 10 years experience in this sector, has international business to export its product to Asia and Europe, has good market share in Chinese local market.

It is looking for European partner to import advanced products (made in Europe) and sell it in China or work as sales agent in China.

Company Profile:

They need all kinds of pet food such as drying pet food, semi-dry pet food and pet food liquid. Pet food ingredients in the water, protein, crude fat, crude ash, crude fiber, nitrogen free extract, minerals, trace elements, amino acids, vitamins and other content required to meet the needs of each segment Pet Age.

They need the pet toy on the dental cleanup sector. The material should be environmental friendly and the quality should be resistant to bite. It is better to import loofah pet toys, pet sisal toys, pet toys, cotton; cotton stuffed pet toys from Europe.

Type and Sized: 20 staff, one million euro annually

Year Established: 2005

5. Technology Request:

A Chinese leading environmental measuring instrument and monitoring System Company is looking for **environmental monitoring instrument for "ultra low emission" and "trace".**

Summary:

They want to cooperate with partners through joint venture, research and development. The company is looking for partners for joint venture, research and development of environmental monitoring instrument for "ultra low emission and "Trace"; such as Volatile Organic Compounds, Dielectric Barrier Discharge air quality testing instrument with High resolution, high reliability.

Type and Sized: Joint stock company of 300 employees

Year Established: 1995